

# HARRY SAMPLE

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## Financial Analyst

Process Improvement | Data Mining | Project Management

Highly numerate Financial Planning & Analysis (FP&A) professional, continuously striving for operational improvement. Diligent cost controller, easily remaining within 8-figure budget with less than 2% variance. Partnering with management team to ensure financial goals are met and building systems to simplify data and ensure accurate tracking. Well qualified financial expert, holding Bachelor's degree in Finance MIS. Core competencies include:

Budget Management | Internal Controls | Financial Reconciliations | Financial Variance Analysis  
Expense Forecasting | Headcount Management and Planning

### PROFESSIONAL EXPERIENCE

#### Financial Analyst, FP&A

Software Company; Santa Barbara, CA (07/2014 – Present)

Holding accountability for corporate financial planning & analysis budget and forecast activities for legal, corporate programs, and business operations organizations.

- ▶ Saved 32% while successfully controlling \$34M annual operating expense budget with 250+ headcount.
- ▶ Achieved financial goals with 20% budget cut and consistently reached +/-2% annual variance goal.

#### Operations Project Manager & Athlete

Non-Profit Company.; Santa Barbara, CA (01/2006 – Present)

Partner with leadership team to plan and execute projects from initiation through completion to facilitate sustainable growth as a professional sports team and philanthropic organization.

- ▶ Spearheaded multiple fundraisers that generated over \$100K since 2009 in support of natural disaster relief, philanthropic causes, and athletic scholarships.
- ▶ Key contributor to raising \$15,000 within 2 months by seeking sponsorship, organizing a performance in Southern California, and managing an online campaign.
- ▶ Created tracking dashboard to monitor fundraising progression for leadership to easily assess revenue outlets and prioritize efforts.

#### Financial Analyst Intern

ABC Systems; Santa Barbara, CA (07/2013 - 06/2014)

Supported FP&A team in quarter-end close processes while recording accruals, completing re-classes, preparing expenditure forecast models that capture variance analysis against annual budget and monthly forecasts, and collaborating with business partners to develop assumptions and drive to targets.

- ▶ Played key role in achieving 0.5% variance in Q1 2014.

#### Accounting Intern

Pro-Firm; Santa Barbara, CA (07/2012 - 06/2013)

Oversaw approval process for company-wide employee expense reports and completed ad-hoc research and analysis for corporate controller and accounting managers.

### EDUCATION

**BS in Finance Management Information Systems (MIS)** | Local University; Miami, FL (2015)

### TECHNICAL SKILLS

Advanced Excel | SAP | Oracle Hyperion Workspace | Oracle Hyperion Essbase | Qlikview | QuickBooks | Lotus Notes