

Finance Executive

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Seasoned financial strategist with over 20 years of diverse local and international experience

"Michael demonstrated great leadership skills, is a person of integrity, planned well and was always determined to complete his tasks on time with our corporate goals in mind."

– Steve Supervisor
Chairman, Resort Company

"...he was able to lead the budget team and use his analytical and auditing skills to plan and coordinate a thorough process that resulted in us collecting \$600K that we would not have collected normally."

– Bob Boss
Budget Supervisor, Health Department

AREAS OF EXPERTISE

Financial Operations – Collaborated with senior casino and F&B management to develop and implement a business plan designed to convert a \$2 million loss into a profitable operation within 4 months

Business Analysis – Revitalized cash and revenues of failing Miami based company from a negative balance to the mid \$100,000s within 12 months; and over \$5+ million in 3 years

Profit & Loss Management – Improved profitability by more than \$200K annually within 12 months

Business Operations – Automated and centralized over 8,000 timeshare mortgage receivable accounts with an accumulated value in excess of \$30 million

Auditing – Discovered and recovered over \$600,000 in uncollected federal payments

Leadership – Led and motivated sales team of 22 agents to produce annual revenue of \$5 million

Financial Analysis – Designed and implemented the first computerized casino control and management reporting system in Aruba



CAREER HIGHLIGHTS

Senior Auditor

Health Department – City, FL

(October 2009 – Present)

Responsible for claiming an estimated \$2.5 million in shared payroll expenses payable to HD from the federal government. Audited and reconciled 2 timekeeping systems for approximately 350 employees who worked on the H1N1 (swine flu) campaign

- Recovered over \$600,000 in uncollected claims owed to BCHD that would have remained outstanding without diligent investigation efforts during auditing process

Controller & Board of Director

Resort Company – Islands

(December 2003 – September 2009)

Overall authority of all financial operations for 8 companies involved in romantic sunset sails, luxury coach sightseeing tours, airport transfers, underwater activities and jeep safari rides which cater to hotel guests and cruise ship tourists

- Led negotiations with lending institutions to refinance and restructure debt; resulting in 40% decrease in debt servicing costs, and providing additional capital for expansion and acquisitions
- Within 12 months, slashed more than \$200k of interest, telecom and audit expenses annually
- Supervised 20 accounting team members involved with revenue audit, cash control, receivables, payables, collection, payroll, and general ledger

– Continued –

CEO

(January 1994 – September 2003)

Device Company – City, Florida

Developed services and marketing materials that transformed Device Company from an unprofitable company into a highly profitable long distance company specializing in "International Call Back and Calling Card" services

- Led organization to peak performance levels: net profits of over \$1 million and annual revenues exceeding \$5 million
- Recruited, trained and supported 22 sales agents in international locations to sell telecommunications services

Director of Operations

(August 1988 – April 1990)

Hotel Chain – Islands

Promoted from Director of Casino Operations & Finance to oversee 10 operations on 7 Caribbean islands and supervised approximately 30 staff members

- Implemented automation of 10 timeshare sales and marketing locations with annual sales exceeding \$40 million to provide VP of Timeshare with consolidated daily sales, COGS, marketing costs and more
- Automated and centralized more than 8,000 timeshare mortgage receivable accounts for servicing and hypothecation of more than \$30 million

Director of Operations & Finance

(July 1984 – August 1988)

Hotel Chain – Islands

Full P&L responsibility for 3 casinos. Created all internal controls and processes needed to safeguard all assets while providing fast, accurate and reliable information

- Designed, specified and implemented the first computerized casino control and management reporting system in Aruba which also executed by 2 other major casinos; resulting in 75% less accounting staff than comparable casinos
- Collaborated with CEO to initiate, develop and implement a business plan designed to convert a \$2 million annual loss into a profitable operation within 4 months for entertainment group of 5 restaurants and 2 theaters
- Created and implemented daily operating procedures for the Accounting and Cage departments; facilitating fast, accurate and consistent month end closing

EDUCATION & CERTIFICATIONS

Chartered Certified Accountant – Association of Chartered Certified Accountants – British qualification similar to USA Certified Public Accountant (CPA)